

## EXECUTIVE SUMMARY

### Recommendation of \$500,000 or Greater 18-156E – IT Storage Hardware

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This request is to approve the Invitation to Bid (ITB) Award Recommendation for IT Storage Hardware to address the need for additional storage space required for the Information & Technology Department (I&T) to support the School Board of Broward County, Florida's (SBBC), growing need for long-term data storage space.

In the District's enterprise environment, a Storage Attached Network (SAN) is multiple connected hard drives that are accessible to SBBC's users through the network to facilitate the sharing of files. Departments can retain mission-critical data, foster collaboration, increase efficiency and productivity through a department shared drive, which is like a virtual filing cabinet or special area of the SAN devoted to specific users.

As SBBC departments and users continue increasing their digital content, I&T needs to respond by increasing their IT Storage Hardware (SAN) capacity. On average, the size of SBBC department's and user's data grows by twenty-seven (27) percent each year. SBBC's SAN is manufactured by NetApp, but expanding to Infinidat, another SAN manufacturer, was another goal of the ITB.

#### Financial Impact

The total spending authority requested is \$587,000 which represents the cost of expansion and addition to SBBC's network storage hardware. The funding source will be the IT Safety Music & Art Athletics Renovation Technology Core Infrastructure Upgrade budget. Future Projects will utilize Capital budget and/or assorted schools and departmental budgets as additional needs arise.

Archival security storage	\$ 54,665
+ growth & firewall logs	\$532,335
<b>Total spend authority (rounded)</b>	<b>\$587,000</b>

Pricing extended to SBBC by United Data Technologies, Inc. for the NetApp SAN storage is an average of approximately seventy (70) percent off of the list price.

For comparison purposes, the Florida State Agreement pricing, which is based on the Western States Contracting Alliance and the National Association of State Procurement Officials, Inc. contains a discount of about twelve (12) percent off of the list price.

The approval of this recommendation does not mean the authorized amount will be spent.

#### Procurement Method

The ITB solicitation ran from starting January 9, 2018 through January 29, 2018. There were four hundred and fifty (450) vendors notified, twenty-five (25) vendors downloaded the ITB and two (2) bids were received before bid opening. One (1) bid was found to be non-responsive, and the other bid was acceptable.

Upon School Board approval of this item, Procurement & Warehousing Services will re-release the ITB solicitation to increase the vendor pool and add additional SAN manufacturer options to SBBC's enterprise environment.

The bid found to be non-responsive was due lack of compliance with section 1 of the ITB which states that the Bidder agrees to unconditional acceptance of the ITB contents.